



Triumph is one of the world's largest intimate apparel companies. It enjoys a presence in over 120 countries with the core brands Triumph® and sloggi®. Globally, the company serves 40,000 wholesale customers and sells its products in 4,050 controlled points of sale as well as via several own online shops. The Triumph Group is a member of the Business Social Compliance Initiative (BSCI).

Learn more about Triumph on:

[www.triumph.com](http://www.triumph.com)

[www.linkedin.com/company/triumph-international/](https://www.linkedin.com/company/triumph-international/)

Our eCommerce Sales Department at the Tokyo, Japan office is looking immediately for a highly motivated

### **eCommerce Manager (Marketplaces, Distance Retail)**

The eCommerce Manager is responsible for managing the third-party eCommerce section as controlled and retail stores on the website. He/she will maximize the marketplace business of Triumph all brands, including AMO style and sloggi brands.

#### **Roles & Responsibilities:**

- This position will be responsible for Sales promotion, planning of eComm site, management of the web page, advertising management of Marketplace; internal web advertising, store merchandise-product distribution management, inventory efficiency management, etc.
- **Sales Planning:** Create sales plan and conduct PDCA cycle to achieve the sales target, product distribution (Inventory) plan, and product availability control
- **Promotion Planning:** Create the promotion plan such as an e-mail magazine or the Web advertising for digital marketing, management of Internet advertising vendor and direction of a 3rdparty marketplace business activity
- **Analysis and Reporting:** Analyze and review web data of site performance and campaign results, collaborate with each marketplace customers
- **Systems operation management:** Define the requirements, and direct the production/development vendor, realize development and implementation
- Account management (Wholesale and eComm)
- Coaching each store supervisors
- Support management of E-commerce Division organization



**Your ideal profile:**

- With 5-8 plus years of business experience in the internet business such as web promotion, eComm administration, and managing customers (vendor)
- Team management experience of more than 3years
- B to C experience in the retail of consumer goods in the internet business
- Having the experience of organizing the PDCA process periodically in accordance with the marketing calendar
- Nice to have relevant IT knowledge in the eCommerce business
- Marketplace customer management experience
- Business fluency in Japanese and English (written and spoken)

We offer an opportunity in a fast paced organization which gives those looking for a challenge the possibility to grow with the company and shape the future.

We are a family owned company with strong values, operating at a global level with key markets in Germany, Japan and China - where our iconic brands, Sloggi and Triumph, continue to delight our consumers.

Triumph Group is committed to employing a diverse workforce. Qualified applicants will receive consideration without regard to race, color, religion, sex, national origin, age, sexual orientation, gender identity, gender expression, veteran status, or disability.

If you are seeking a great

<https://eu3.advorto.com/TriumphInternational/VacancyInformation.aspx?VId=19777> opportunity to develop your career, please send us your application letter and CV in English, diplomas and expected salary range by clicking on Apply.

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