



Triumph Group joins the ranks of global leaders in the lingerie sector, with a multi-faceted product palette that is sold in more than 80 countries, from Norway to Morocco and from Chile to Australia. This is taken care of by around 20,000 wholesale customers, with whom Triumph has traditionally had close relations, in addition to a dense network of more than 2,300 controlled points of sale, which are operated both by partners and by Triumph itself. The company is mindful of the fact that quality products must be accompanied by excellent service in order to satisfy demanding consumers.

Learn more about Triumph on:

[www.triumph.com](http://www.triumph.com)

[www.facebook.com/Triumph/](https://www.facebook.com/Triumph/)

[www.instagram.com/Triumph/](https://www.instagram.com/Triumph/)

[www.linkedin.com/company/triumph-international/](https://www.linkedin.com/company/triumph-international/)

Triumph International is a global leader in the intimate apparel industry, renowned for our high-quality products and commitment to empowering women. We provide exceptional customer experiences and are looking for a passionate and experienced Brand Advisor Trainer to join our team.

### **Brand Advisor Trainer, Taiwan**

The individual's objective is to deliver training on sales effectiveness, product and service excellence. You will be responsible for designing and delivering training programs that enhance the skills and knowledge of our Sales Advisors and Sales Executive. The primary objective is to equip our staff in delivering exceptional customer service and achieving sales targets. There will be collaboration with store managers, HR, and commercial teams to identify training needs and develop effective training solutions.

#### **Your responsibilities:**

##### **A. Staff Training and Development**

- Develop and implement comprehensive sales training programs for new and existing employees. This can include new product information or orientation training for new employees.
- Identify training needs and performance gaps through analysis of product sales and customer feedback.
- Stay updated on industry trends and best practice in SA standards.
- Monitor and evaluate the effectiveness of training programs.
- Create video training materials and upload to YouTube

##### **B. SA Service Score Management**

- Track and report on training progress and outcomes of SA and SE.

##### **C. Administrative**

- Prepare training materials, manuals, and presentations related to product samples, service excellence, etc.

### Your ideal Profile:

- Minimum 3 years retail sales trainer/store manager with training experience.
- Strong knowledge of sales techniques and customer service principles.
- Proficiency with using various training software and tools to develop PPTs, videos, or activities.
- Experience with software to track sales effectiveness, performance, and satisfaction.
- Attentive with an ability to engage and inspire others.
- Excellent communication and presentation skills.

### We offer:

You will never walk alone

*As a family owned business with more than 135 years of experience, Triumph embraces diversity throughout our global organization. Currently, our offices are present in over 40 countries across Europe and Asia having many international teams collaborate together every day. Guiding our corporate behaviors are **respect and value** for our employees, but also Collaboration as one of our key Corporate Competencies, being a core part of our every day working environment.*

Make a Difference, together

*The future belongs to our children. At Triumph, we want to be proud of our commitment to building a sustainable society and protecting the environment, and we work everyday to ensure our products are manufactured in an sustainable way. This is our vision: We want to be a company that is characterized by responsible leadership and consideration for future generations and that cares for the legacy that we leave behind to our children.*

Putting People at the center

*At Triumph we are committed to our employees, they represent the foundation for our success. This means that as a company, we are driven to offer great career opportunities in a dynamic fast-paced organization. Our HR function across the globe strives to support our employees in their development, through our Triumph Learning Academy*

We continuously strive to recruit new talent, offering them one of the textile industry's most international working environments, excellent conditions and great development opportunities in a company still owned and managed by the founding families. Our headquarters employs people from more than 30 nationalities and as a European company, we are present in many key markets in Europe, like Germany, Italy, France and growing in Eastern Europe. We are proud to have become one of the leading players in Asia very early on, in countries like Japan, China and Singapore, as well as being an employer that people aspire to work for. As a company serving women, we fundamentally believe in gender equality and diversity. Women make up more than 50% of our company's workforce. In the last years, we have had a specific and successful drive to increase the number of women in management.

Triumph is committed to employing a diverse workforce. Qualified applicants will receive consideration without regard to race, colour, religion, sex, national origin, age, sexual orientation, gender identity, gender expression, veteran status, or disability.

If you are seeking a great opportunity to develop your career, please send us your CV in English by clicking on Apply.