



Triumph is one of the world's largest intimate apparel companies. It enjoys a presence in over 80 countries with the core brands Triumph® and sloggi®. Globally, the company serves 20,000 wholesale customers and sells its products in more than 2,300 controlled points of sale as well as via several own online shops. The Triumph Group is a member of the amfori Business Social Compliance Initiative (amfori *BSCI*).

Learn more about Triumph on:

www.triumph.com

www.facebook.com/Triumph/

www.instagram.com/Triumph/

www.linkedin.com/company/triumph-international/

Our Sales Department in Bad Zurzach (Switzerland) is looking for a

Head of Pricing Europe (m/f/d) (100%)

The main goal of this role is to develop price setting and monitor tools, models and frameworks financial parameters for pricing calculations, as well as to build a unique culture focused on growth, profitability and long-term vision.

Your Responsibilities:

- Lead and coordinate the pricing process across the functions of Brand, Sales and Finance
- Create data transparency by building single source of truth database and analytical capabilities
- Manage total pricing procedure, enhance processes to make most of efficiencies and ensure timely response to market conditions
- Lead and direct pricing strategy formulation and take necessary pricing actions to enhance profitability, ensuring integrity and accuracy in all pricing matters
- Ensure integrated price/profit maximizing approach to market and channels
- Cooperate cross-functionally with key stakeholders: merchandising, sales and marketing departments, discount and promotion controllers
- Structure insights to influence future pricing, promotions, merchandising decisions, as well as designs and monitors price trials and promotion testing
- Conduct and coordinate presentations, field research and cost revisions focusing on current situation of the going rates for similar products in the industry
- Manage and supervise pricing analysts to support activities inclusive of new price generation and discrepancy resolution, key markets' price list generation

- Analyse financial impact of price approach in view of overall history as well as profitability of customer

Your Ideal Profile:

- You possess a University degree in Mathematics, Business Administration or a field with a quantitative focus
- You have acquired relevant experience in regional pricing and business analysis
- You are experienced in project management in a headquarters function
- You possess team management competences; you are able to demonstrate leadership and cross functional co-operation abilities
- You are capable of execution of qualitative and quantitative analysis on multiple data sources
- Previous exposure to sales and finance is necessary, exposure to marketing, as well as to apparel or retail is a plus
- You are a proficient user of MS Office, especially Excel, PowerPoint and SAP BW tools
- You have a proactive, practical and hands-on approach and excellent command of English language

Our Benefits:

- You will have an opportunity to work for a market leader
- You will join an international and multicultural working environment
- You will have the opportunity of development in the Fashion industry
- You will benefit from the hybrid working policy of the company

You will never walk alone

*As a family-owned business with more than 135 years of experience, Triumph embraces diversity throughout our global organisation. Currently, our offices are present in over 40 countries across Europe and Asia, from Norway to Morocco and from Chile to Australia, having many international teams collaborate together every day. Guiding our corporate behaviours are **respect** and **value** for our employees, but also Collaboration as one of our key Corporate Competencies, being a core part of our every day working environment.*

Make a Difference, together

The future belongs to our children. At Triumph, we want to be proud of our commitment to building a sustainable society and protecting the environment, and we work every day to ensure our products are manufactured in a sustainable way. This is our vision: We want to be a company that is characterised by responsible leadership and consideration for future generations and that cares for the legacy that we leave behind to our children.

Putting People at the centre

At Triumph we are committed to our employees, they represent the foundation for our success. This means that as a company, we are driven to offer great career opportunities in a dynamic fast-paced organisation. Our HR function across the globe strives to support our employees in their development, through our Triumph Learning Academy

We continuously strive to recruit new talent, offering them one of the textile industry's most international working environments, excellent conditions and great development opportunities in a company still owned and managed by the founding families. Our headquarters employs people from more than 30 nationalities and as a European company, we are present in many key markets in Europe, like Germany, Italy, France and growing in Eastern Europe. We are proud to have become one of the leading players in Asia very early on, in countries like Japan, China and Singapore, as well as being an employer that people aspire to work for. As a company serving women, we fundamentally believe in gender equality and diversity. Women make up more than 50% of our company's workforce. In the last years, we have had a specific and successful drive to increase the number of women in management.

Triumph is committed to employing a diverse workforce. Qualified applicants will receive consideration without regard to race, colour, religion, sex, national origin, age, sexual orientation, gender identity, gender expression, veteran status, or disability.

If you are seeking a great opportunity to develop your career, please send us your CV in English by clicking on Apply.