



Triumph International Ltd is one of the world's largest Intimate Apparel companies, home to core brands Triumph® and sloggi®. Operating globally, the company has a presence in over 80 countries, serves over 40,000 wholesale customers and sells its products in more than 4,000 controlled points of sale.

Sustainability is a core value to the business, and with ambitious targets to have up to 80% of new collections made with lower environmental impact by the end of 2025, the business is committed to leading the industry on this topic.

Being at the forefront of innovation Triumph International Ltd is known for pushing the boundaries with its brands and 2024 is set to be an exciting year of new product launches and market investment for the business. Being digitally savvy Triumph and Sloggi have over 800,000 social media followers and look to grow this further to reach a wider audience.

The Triumph Group is a member of the amfori Business Social Compliance Initiative (amfori BSCI).

Learn more about Triumph on:

www.triumph.com

www.facebook.com/Triumph/

www.instagram.com/Triumph/

www.linkedin.com/company/triumph-international/

Our Sales team in Norway is looking for a:

District Account Manager (f/m/d) (100 %)

Are you a dynamic, driven, sales person who is happy to travel around Southern Norway and take these exciting brands to new customers? We are looking for an energetic and enthusiastic individual who enjoys being part of a team but can also adapt to autonomous working to join our organisation in Scandinavia. This is a fantastic opportunity for the right person to be a part of one of the world's largest intimate apparel brands at an exciting period of investment and growth !

Apply today and become our ambassador in South Norway!

Your Responsibilities:

- To be a commercial ambassador for both Triumph and Sloggi brands
- Be responsible for developing existing customers in South Norway
- Host meetings with buyers discussing sales performance, profitability, sell through, and new opportunities
- Review assortment and distribution of both Triumph and Sloggi collections
- Actively seek out new opportunities to grow our brands
- Promote and sell in seasonal collections of Triumph and Sloggi
- Meet sales targets in your district according to the budget and wider brand strategy

- Review and discuss with management customer base, assortment and needs for the business
- Arrange and support events for customers as the business requires
- Develop new distribution opportunities and actively seek new business

Your ideal profile :

- Minimum 2 years of experience in similar B2B roles, ideally in the fashion industry
- Fluency in English and Norwegian is essential
- Optimal place to live: somewhere in the middle of the area but preferably around Stavanger/Bergen or Kristiansand as most of the customers are easiest to reach
- IT proficiency - Very good knowledge of Excel and Salesforce would be an advantage
- A clean and full Driving License is mandatory
- Proactive approach and autonomous mindset

Our Company values:

As a family owned business with more than 135 years of experience, Triumph embraces diversity throughout our global organization. Currently, our offices are present in over 40 countries across Europe and Asia having many international teams work together every day. Guiding our corporate behaviours are respect and value for our employees, but also collaboration is one of our key Corporate Competencies, being a core part of our everyday working environment.

We believe the future belongs to our children. At Triumph, we want to be proud of our commitment to building a sustainable society and protecting the environment, and we work everyday to ensure our products are manufactured in a sustainable way. This is our vision: We want to be a company that is characterized by responsible leadership and consideration for future generations and that cares for the legacy that we leave behind to our children.

At Triumph we are committed to our employees, they represent the foundation for our success. This means that as a company, we are driven to offer great career opportunities in a dynamic fast-paced organization. Our HR function across the globe strives to support our employees in their development, through our Triumph Learning Academy

We continuously strive to recruit new talent, offering them one of the textile industry's most international working environments, excellent conditions and great development opportunities in a company still owned and managed by the founding families. Our headquarters employs people from more than 30 nationalities and as a European company, we are present in many key markets in Europe, like Germany, Italy, France and growing in Eastern Europe. We are proud to have become one of the leading players in Asia very early on, in countries like Japan, China and Singapore, as well as being an employer that people aspire to work for. As a company serving women, we fundamentally believe in gender equality and diversity. Women make up more than 50% of our company's workforce. In the last years, we have had a specific and successful drive to increase the number of women in management.

Triumph is committed to employing a diverse workforce. Qualified applicants will receive consideration without regard to race, colour, religion, sex, national origin, age, sexual orientation, gender identity, gender expression, veteran status, or disability.

If you are seeking a great opportunity to develop your career, please send us your CV in English by clicking on Apply.